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General Agencies

FOR THE WEEK ENDING

Combined Health/Life

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Diamond Producers ($50,000 & Above)	Agency Name	Net Issue	Producer Count
Lemar, Mike	Sunshine State Agency	$136,158	34
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	$116,060	41
Graham, Mark	AmeriLife	$70,767	30
Graham, Christopher N., CLU	Graham Financial Group, Inc.	$66,300	17
Borosak, William J. Jr.	Secure Future Financial Group, LLC	$58,031	15
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	$57,792	10
Platinum Producers ($30,000 - $50,000)			
Gordon, Sylvia	Gordon Marketing	$48,790	22
Clark, John W.	Senior Solutions Insurance Agency	$38,916	11
Hatton, Catherine E.	Long Island Insurance Solutions	$33,689	19
Savage Malvezzi, Gina	Medicare Specialist Group	$32,220	5
Gold Producers ($10,000 - $30,000)			
Roth, Mike	Senior Insurance Marketing, Inc.	$29,178	4
Haitham, Aboul-Hosn	Florida Retirement Group	$27,600	6
Shackelford, Edward L.	The Assurance Group, Inc.	$27,348	8
James M. Gray, Inc.		$26,496	3
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	$25,032	1
Esch, Jagger W.	Elite Insurance Partners, LLC	$24,480	3
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	$23,904	9
Owen, Gary	Owen Insurance Group	$22,301	13
Sachs, Kerry	Secure Retirement Solutions, Inc.	$20,492	4
Mednick, Scott E.	Professional Insurance Systems of Florida	$20,292	11
American Eagle Consultants, Inc.		$19,524	5
Barta, Devin M.	Barta Insurance Agency	$19,488	5
Zarins, Ivars	Zarins Insurance Agency	$18,012	2
Murphy, Stacy	Murphy Insurance Agency	$17,472	4
Rosati, Lisa	Rosati Insurance Agency	$17,208	4
Fingeret, Benjamin W.	Fingeret Insurance Agency	$15,204	3
Ahlbum, Tim	Health Coverage Solutions	$15,192	4
Kelsey, Steven D.	Kelsey Insurance Agency	$11,948	1
Longo, Wendy L.	Longo Insurance Agency	$11,904	2
Abbatiello, Vincent	Mainstay Retirement Solutions	$11,868	2
Mangini, Nicholas L.	Mangini Insurance Agency	$11,064	2
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	$11,016	6
Merritt, Dee	Merritt Insurance Agency	$10,416	2
Kingsley, Beverly J.	65 Medicare Solutions	$10,008	1
Silver Producers ($5,000 - $10,000)			
Agent Pipeline, Inc.		$9,528	3
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	$9,180	3
Gorden, Renee	Gorden Insurance Agency	$8,868	3
Carran, John S.	Carran Insurance Agency	$8,736	2
Hirsch, Susan J.	Hirsch Insurance Agency	$8,676	2
Levi, Baruch	Levi Insurance Agency	$8,640	1
O'Sullivan, John F.	O'Sullivan Insurance Agency	$8,532	1
Concklin, Ron	Rosenberg-Concklin, Inc.	$8,523	8
Lasman, David	Senior Healthcare Team Ins Agcy, Inc.	$8,436	2
Ottovegio, Xiomara	Ottovegio Insurance Agency	$8,364	1
World Wide Coverage Corp.		$8,136	2
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	$8,052	2
Warner, Russell G. III	Agency of Terry Warner	$7,896	1
Sweeney, James A.	American Senior Benefits	$7,284	2
Centerstone Insurance & Financial Svcs.		$7,236	4
Haft, Gary S.	JMH Advisors, Inc.	$6,924	1
Newman, Michelle	Newman Insurance Agency	$6,864	1

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Dover, Kevin	Dover Insurance Agency	$6,768	1
Catron, Edward A.	Catron Insurance Agency	$6,696	2
Waxman, Andrew B.	Waxman Insurance Agency	$6,672	1
Stamper, John W.	Choice Plus Benefits	$6,618	1
Swaffar, Darlene	Swaffar Insurance Agency	$6,372	2
Bahlkow, Valerie J.	Lighthouse Business Services	$6,348	1
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	$6,348	1
Bullard, Janet C.	Bullard Insurance Agency	$6,348	1
Dworkin, Earl D.	Dworkin Insurance Agency	$6,240	1
Barrowman, Jeffrey A.	Barrowman Insurance Agency	$6,168	1
Schwartz, Richard S.	Insurance Center of S. Florida	$6,108	3
Cancio, Maria	Cancio Insurance Agency	$5,952	3
ERIN Marketing, Inc.		$5,796	3
Nationcare Insurance Services		$5,688	1
Collier, Benjamin K.	Collier Insurance Agency	$5,424	1
McDowell, Jason P.	McDowell Insurance Agency	$5,340	1
Matyskiel, Robert E.	Matyskiel Insurance Agency	$5,280	2
Joiner, Clifton T.	Joiner & Joiner, LLC.	$5,208	2
Banville, Richard	Banville Insurance Agency	$5,196	1
Duryea, Don B.	Duryea Insurance Agency	$5,196	1
Halperin, Murray A.	Halperin Insurance Agency	$5,196	1
Graham, Carter	Shoreline Financial	$5,172	2
Forhman, Elaine T.	R&E Marketing Associates, Inc.	$5,100	1
Lowen, Steven T.	Lowen Insurance Agency	$5,100	2
FNA Insurance Services, Inc.		$5,040	2

Bronze Producers ($2,500 - $5,000)

Buck, James L.	Buck Insurance Agency	$4,620	1
Palmer, Casey V.	Palmer Insurance Agency	$4,596	1
Finken, Mark E.	Merit Insurance Services, Inc.	$4,452	3
McKnight, Robert J.	McKnight Insurance Agency	$4,440	2
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	$4,356	2
Jetter, Art	Art Jetter & Company, Inc.	$4,260	2
Fisher, Charles	Fisher Insurance Agency	$4,176	2
Remoza, Inc.		$3,972	2
McGregor, Iyan L.	McGregor Insurance Agency	$3,648	1
Anderson, Russell M.	Anderson Insurance Agency	$3,480	1
Cohen, Sheila G.	Cohen Insurance Agency	$3,480	1
Blake, Karla	Blake Insurance Agency	$3,432	1
Reilly, Frank A.J.	Reilly Insurance Agency	$3,336	1
Maisto, Stephen	Senior Health Solutions	$3,312	4
Dyess, William R.	Dyess Insurance Agency	$3,300	1
Valery, Albert L.	Valery Insurance Agency, Inc.	$3,300	1
Kuhtz, Steven	Kuhtz Insurance Agency	$3,156	1
Marcos, Mona	Marcos Insurance Agency	$3,156	1
Baacke, Brian W.	Baacke Insurance Agency	$3,060	2
Benaim, Eduardo	Benaim Insurance Agency	$3,048	1
Costanzo, Nicholas P.	Costanzo Insurance Agency	$3,048	1
French, Scott	French Insurance Agency	$3,024	1
Kohn, William B.	Kohn Insurance Agency	$3,024	1
Landis, Mark S.	Metro Insurance & Financial Services	$3,024	1
Longo, Peter J.	Longo Insurance Agency	$3,024	1
Palmieri & Associates, LLC		$3,024	1
Sasso, Ricky M.	Sasso Insurance Agency	$3,024	1
Smith, Erica M.	Smith Insurance Agency	$3,024	1
Medicare Advantage Plan Services		$3,005	3
Wiedersum, Bryan F.	Wiedersum Insurance Agency	$3,000	2
Health Care Advocates, LLC		$2,988	1
Hreen, Helen	Hreen Insurance Agency	$2,916	1
Pekala, David C.	Pekala Insurance Agency	$2,868	1

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Roseman, Mark A.	Roseman Insurance Agency	$2,868	1
Travis, Ann V.	Travis Insurance Agency	$2,868	1
Wroblewski, Robert M.	Palm Cove Insurance Solutions	$2,868	1
GoHealth, LLC		$2,856	1
First Benefits Group, Inc.		$2,844	1
O'Brien, Terrance J.	O'Brien Insurance Agency	$2,844	1
Miller, Michele M.	Miller Insurance Agency	$2,820	1
Trembicki, Kenneth A.	Trembicki Insurance Agency	$2,820	1
Holmquist, James A.	Holmquist Insurance Agency	$2,796	1
Blizman, Donna J.	Blizman Insurance Agency	$2,772	2
Shihar, Barry J.	Shihar Insurance Agency	$2,760	1
Williams, Mervin J.	Williams Insurance Agency	$2,748	1
Claassen, Matthew J.	Claassen Insurance Agency	$2,652	1
Collier, David Jr.	Collier Insurance Agency	$2,628	1
Colpitts, Walter W.	Colpitts Insurance Agency	$2,628	1
Donato, Anthony L.	Donato Insurance Agency	$2,628	1
Finkelstein, Sara	Finkelstein Insurance Agency	$2,628	1
Global Wealth Retirement Planning, LLC		$2,628	1
Hollans, Mawyer C. III	Hollans Insurance Agency	$2,628	1
Patterson, Adam D.	Patterson Insurance Agency	$2,628	1
Rowland, Teresa J.	Rowland Insurance Agency	$2,628	1
Schneider, Linda B.	Schneider Insurance Agency	$2,628	1
Skolnick, Hal S.	Skolnick Insurance Agency	$2,628	1
Smith, Constance A.	Smith Insurance Agency	$2,628	1
Wardell, Ronald P.	Wardell Insurance Agency	$2,628	1
DeLorenzo, Paul A.	DeLorenzo Insurance Agency	$2,568	1

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Writing Agents

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Diamond Producers ($20,000 & Above)

Sheldon, Paul, CLU, ChFC	$25,032	Savage Malvezzi, Gina	$23,052

Platinum Producers ($15,000 - $20,000)

Haass, David	$18,792	Fabera, Joseph	$15,540

Gold Producers ($10,000 - $15,000)

Pollart, Stephen C.	$11,948	Olson, Landon	$10,032
Graham, Christopher C. Jr.	$10,488	Kingsley, Beverly J.	$10,008

Silver Producers ($5,000 - $10,000)

Ahlbum, Tim	$9,468	Klein, Sylvia	$6,336
Grzywa, Brandon	$9,348	Dworkin, Earl D.	$6,240
Graham, Christopher N., CLU	$9,252	Barrowman, Jeffrey A.	$6,168
Barrett, Brian	$9,240	Bartell, John J.	$6,132
Murphy, Stacy	$9,204	Keating, Gizella	$6,108
Bowes, Rick	$8,904	Auman, Allen W. Jr.	$6,048
Rosati, Lisa	$8,856	Schenkel, Ita E.	$6,048
Levi, Baruch	$8,640	Catron, Edward A.	$6,000
O'Sullivan, John F.	$8,532	Longo, Wendy L.	$5,772
Lasman, Mark J.	$8,436	Morgan, Gary D.	$5,772
Ottovegio, Xiomara	$8,364	Zopp, Nicholas J.	$5,688
Aarons, Neill	$8,172	Kirby, Marsha M.	$5,652
Moore, Daniel	$7,980	Mangini, Nicholas L.	$5,640
Warner, Russell G. III	$7,896	Gordon, Ian	$5,472
Kovacs, Michael	$7,860	Gamboa, Elizabeth	$5,424
Spink, Chad D.	$7,116	Jaffe, Joseph A.	$5,424
Haft, Gary S.	$6,924	McDowell, Jason P.	$5,340
Newman, Michelle	$6,864	Merritt, Dee	$5,280
Shoaf, John A.	$6,768	Freifeld, Mitchell S.	$5,256
Stevens, Ray	$6,744	Sachs, Kerry	$5,232
Waxman, Andrew B.	$6,672	Halperin, Murray A.	$5,196
Stamper, John W.	$6,618	Marks, Carolyn M.	$5,136
Bahlkow, Valerie J.	$6,348	Forhman, Elaine T.	$5,100
Bullard, Janet C.	$6,348		

Bronze Producers ($2,500 - $5,000)

DiBartolomeo, Stephen	$4,944	Goldstein, Lawrence	$4,476
Powers, Cathryn L.	$4,944	Maye, Stephen	$4,440
Victor, Maurice	$4,920	Feldman, Barry	$4,212
Turner, Mary L.	$4,860	Wilson, Marion E.	$4,212
Buck, James L.	$4,620	Middlebrooks, Delores	$4,176
Latour, Stephen F.	$4,620	Jain, Priti	$3,984
Palmer, Casey V.	$4,596	Strulowitz, Larry	$3,792
Stevens, Sandra K.	$4,524	McGregor, Iyan L.	$3,648

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Borosak, William J. Jr.	$3,636
Biederman, Julie	$3,600
Birnhak, Lauren A.	$3,588
LaRocca, Joseph A.	$3,588
Anderson, Russell M.	$3,480
Cohen, Sheila G.	$3,480
Quant, Demarco	$3,480
Blake, Karla	$3,432
Tunis, Michelle A.	$3,420
Bueschel, Walter E.	$3,336
Benedeti, Juan C.	$3,300
Dyess, William R.	$3,300
Gauldin, Brian K.	$3,300
Johnson, Perry L.	$3,300
Quintero, Ana L.	$3,300
Shelton, Jevon	$3,300
Wang, Xiu N.	$3,300
Hatton, Dillon E.	$3,264
Stevens, Jason	$3,252
Gold, Matthew	$3,216
Lemaire, Daniel S.	$3,216
Kempler, Gary S.	$3,180
Rose, Sheldon S.	$3,168
Marcos, Mona	$3,156
Joiner, Clifton T.	$3,060
Benaim, Eduardo	$3,048
Costanzo, Nicholas P.	$3,048
Croes, John G.	$3,048
Franco, Salvador	$3,048
Howells, Taylor S.	$3,036
Brennan, Amy S.	$3,024
Eserman, Clifton W.	$3,024
French, Scott	$3,024
Garcia, Genarina	$3,024
Gordon, Aaron	$3,024
Holzman, Robert	$3,024
Kohn, William B.	$3,024
Longo, Peter J.	$3,024
Malley, Jeffrey K.	$3,024
Malooley, Michele A.	$3,024
Matyskiel, Robert E.	$3,024
Palmieri, Nicholas P.	$3,024
Sasso, Ricky M.	$3,024
Smith, Erica M.	$3,024
Felitto, Richard J.	$3,000
Cochran, John T.	$2,988
Daggett, Stephen T.	$2,988
Golden, Darin	$2,988
Graves, Christine C.	$2,988
Hreen, Helen	$2,916
F., Christian	$2,892
Alfieri, Frank W.	$2,880
Pekala, David	$2,868
Roseman, Mark A.	$2,868
Travis, Ann V.	$2,868
Gumora, Helene	$2,856
Jackson, Linda K.	$2,856
Giudice, Susan V.	$2,844
O'Brien, Terrance J.	$2,844
Yakobchuk, Natalya	$2,844
Davis, Emmanuel C.	$2,820
Holmquist, James A.	$2,796
Shihar, Barry J.	$2,760
Blackford, Raymond	$2,748
Mannoni, Audrey	$2,748
Prosniewski, Kathleen	$2,748
Swieckowski, Candice A.	$2,748
Williams, Mervin J.	$2,748
Goodson, Mindy	$2,682
Claassen, Matthew J.	$2,652
Hall, Harley R.	$2,633
Colpitts, Walter W.	$2,628
Donato, Anthony L.	$2,628
Dudek, Andrew C.	$2,628
Finkelstein, Sara	$2,628
Hollans, Mawyer C. III	$2,628
Lowen, Steven T.	$2,628
Olsen, David T.	$2,628
Olsey, Kathleen B.	$2,628
Owen, Gary	$2,628
Patterson, Adam D.	$2,628
Rowland, Peter R.	$2,628
Schneider, Linda B.	$2,628
Shippey, Joscelyn L.	$2,628
Skolnick, Hal S.	$2,628
Smith, Constance A.	$2,628
Tanenbaum, Joel P.	$2,628
DeLorenzo, Paul A.	$2,568
Iuso, Tamahra C.	$2,544